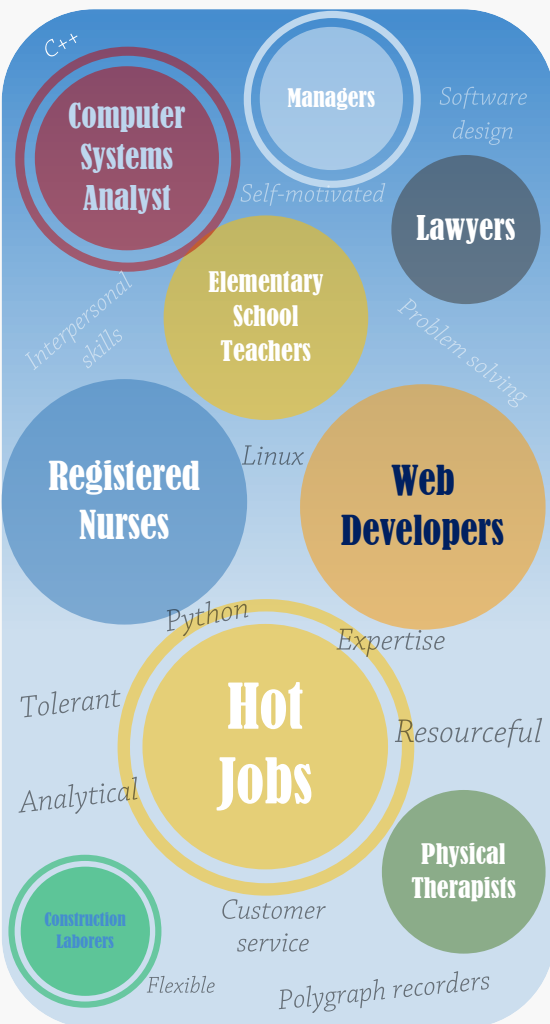
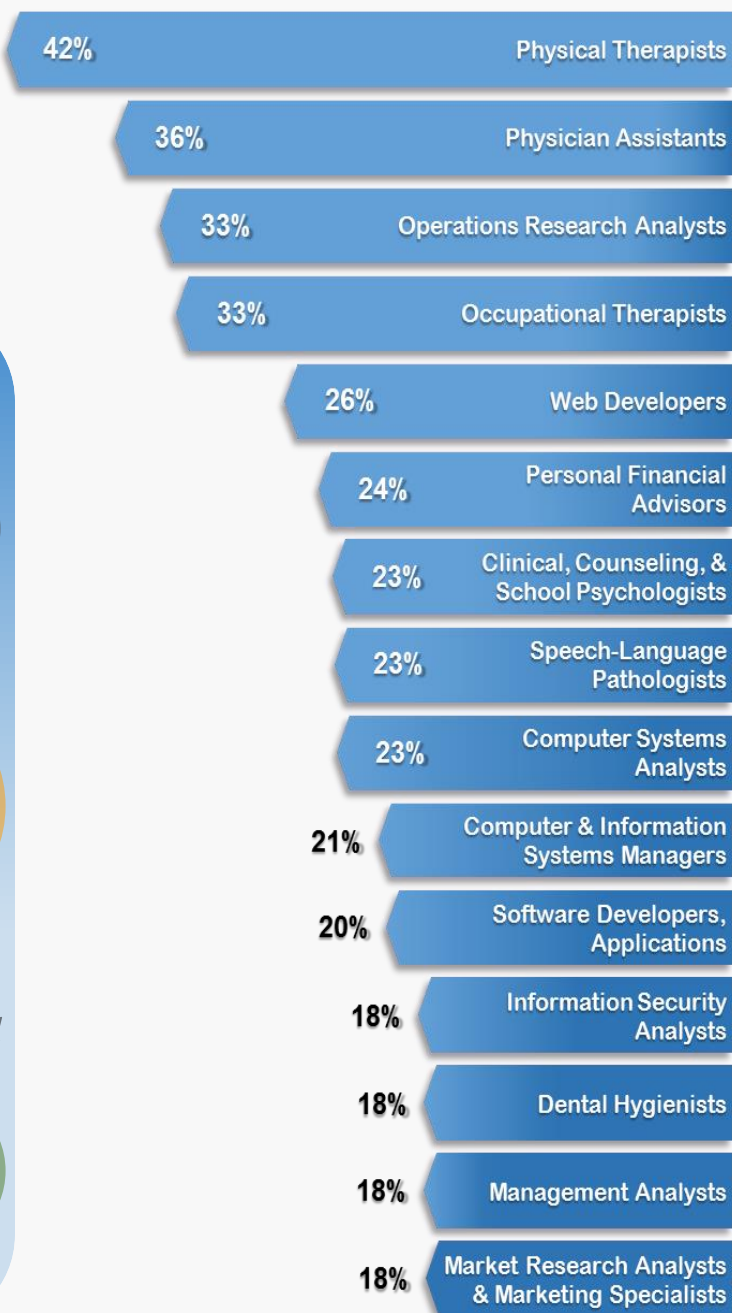


Mid-Maryland Workforce Region Occupational Outlook

Mid-Maryland's Jobs Outlook



Mid-Maryland Workforce Region's Fastest Growing Occupations



Occupations with the Most Total Openings



Jobs with the Greatest Wage Growth Potential

Occupation	Wages		
	Entry	Experienced	Growth
Occupational Health and Safety Specialists	\$61,658	\$223,316	262%
Securities, Commodities, and Financial Services Sales Agents	\$39,502	\$126,970	221%
Loan Officers	\$25,192	\$78,479	212%
Personal Financial Advisors	\$54,066	\$165,148	205%
Sales and Related Workers, All Other	\$22,070	\$65,828	198%
Producers and Directors	\$29,768	\$88,427	197%
Sales Reps., Wholesale and Mfg., Technical and Scientific Products	\$47,794	\$139,326	192%
Chief Executives	\$91,609	\$265,662	190%
General and Operations Managers	\$60,021	\$172,608	188%
Legislators	\$18,497	\$51,843	180%
Financial Specialists, All Other	\$42,036	\$115,494	175%
Fitness Trainers and Aerobics Instructors	\$20,134	\$54,954	173%
Public Relations Specialists	\$24,549	\$63,713	160%
Driver/Sales Workers	\$18,167	\$45,357	150%
Furniture Finishers	\$18,425	\$45,722	148%
Media and Communication Workers, All Other	\$34,772	\$85,857	147%
Art Directors	\$43,133	\$104,208	142%
Software Developers, Applications	\$56,059	\$132,857	137%
Multimedia Artists and Animators	\$38,695	\$90,090	133%
Web Developers	\$33,969	\$78,540	131%

Page1
 *All occupations have a base employment of at least 150 employees and wages at or above its areas' mean wage.
 *Fastest Growing Occupations use new openings to show growth
 *Occupations with the Most Total Openings use new and replacement openings

Page2
 *If wages for an entire category were below its areas' mean wage, then average wages were calculated within its category

Top Jobs by Education Level

Doctoral or Professional		Total Openings	Mean Wages	Associates Degree		Total Openings	Mean Wages
Physical Therapists		426	\$77,420	Web Developers		289	\$63,683
Clinical, Counseling, and School Psychologists		199	\$72,049	Computer Network Support Specialists		199	\$80,441
Lawyers		153	\$111,983	Electrical and Electronics Engineering Technicians		122	\$57,665
Physicians and Surgeons, All Other		148	\$203,848	Dental Hygienists		90	\$89,204
Pharmacists		84	\$122,402				
Veterinarians		64	\$152,152				
Master's Degree		Total Openings	Mean Wages	High School or Equiv.		Total Openings	Mean Wages
Education Admin., Elementary and Secondary School		181	\$111,283	Sales Representatives, Services, All Other		888	\$66,881
Educational, Guidance, School, and Vocational Counselors		170	\$62,977	First-Line Supervisors of Office and Administrative Support Workers		598	\$61,966
Physician Assistants		149	\$100,604	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products		420	\$70,173
Occupational Therapists		145	\$80,606	Police and Sheriff's Patrol Officers		340	\$62,341
Speech-Language Pathologists		106	\$83,237	First-Line Supervisors of Construction Trades and Extraction Workers		308	\$72,428
Healthcare Social Workers		104	\$56,276	First-Line Supervisors of Non-Retail Sales Workers		266	\$84,426
Librarians		46	\$69,681	First-Line Supervisors of Mechanics, Installers, and Repairers		263	\$61,889
Bachelor's Degree		Total Openings	Mean Wages	First-Line Supervisors of Production and Operating Workers		124	\$64,693
General and Operations Managers		1,388	\$135,079	Executive Secretaries and Executive Admin. Assistants		123	\$62,034
Registered Nurses		928	\$74,362	Claims Adjusters, Examiners, and Investigators		120	\$71,250
Secondary School Teachers, Except Special and Career/Technical Education		868	\$67,332	First-Line Supervisors of Transportation and Material-Moving Machine and Vehicle Operators		106	\$63,631
Accountants and Auditors		838	\$79,124	Property, Real Estate, and Community Assoc. Managers		94	\$87,620
Software Developers, Systems Software		660	\$119,527	First-Line Supervisors of Police and Detectives		88	\$97,026
Software Developers, Applications		635	\$107,258	Food Service Managers		84	\$64,575
Computer Systems Analysts		580	\$106,363	First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers		77	\$58,707
Managers, All Other		470	\$117,872				
Network and Computer Systems Administrators		402	\$114,268				
Management Analysts		376	\$96,622				
Computer and Information Systems Managers		375	\$151,871				
Human Resources Specialists		370	\$70,758				
Market Research Analysts and Marketing Specialists		311	\$63,529				
Personal Financial Advisors		300	\$128,120				
Financial Managers		293	\$151,885				
Business Operations Specialists, All Other		289	\$81,717				
Computer Hardware Engineers		256	\$122,357				
Medical and Health Services Managers		248	\$107,637				
Civil Engineers		236	\$75,113				
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products		233	\$108,815				
Mechanical Engineers		232	\$88,575				
Training and Development Specialists		223	\$72,723				
Sales Managers		217	\$149,880				
Less than High School		Total Openings	Mean Wages	Stock Clerks and Order Fillers		1,423	\$28,695
				Laborers and Freight, Stock, and Material Movers, Hand		1,137	\$31,724
				Landscaping and Groundskeeping Workers		835	\$29,313
				Construction Laborers		809	\$35,839
				Janitors and Cleaners, Except Maids and Housekeeping Cleaners		630	\$27,423
				Industrial Truck and Tractor Operators		392	\$41,598
				Helpers--Production Workers		166	\$31,026
				Taxi Drivers and Chauffeurs		147	\$27,231
				Cooks, Institution and Cafeteria		144	\$34,179
				Painters, Construction and Maintenance		134	\$33,406
				Parts Salespersons		122	\$38,435
				Bakers		112	\$28,933

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 The Office of Workforce Information and Performance Funding Information

